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Kahr Notes

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Three items this issue:

1. ARGUS Training Dates
 2. Job Posting at Gruen, Gruen, and Associates in Chicago
 3. Excel Modeling Class at New York University
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1. New ARGUS training dates:

New York City, 6/7, 6/14, 6/21, and 6/28 (Tuesday evening) from 6:00 - 9:00 PM
Boston, 6/25 and 6/26 (Saturday and Sunday), 9:00 AM - 5:00 PM

If you're interested in real estate acquisitions, lending, investment sales, or development, you should consider learning the ARGUS software program. ARGUS is the leading financial analysis tool for real estate; if you know it, you will greatly boost your chances of getting a job in the industry or doing your current one more effectively. To find out more, or sign up, go to my web site at:

<http://www.kahrrealestate.com/argustraining.shtml>

You can also e-mail me with any questions about the course or the software at josh@kahrrealestate.com. I am also available for corporate trainings. E-mail me to find out more or visit my web page for corporate and university trainings at:

<http://www.kahrrealestate.com/argusoverview.shtml>

2. An old college buddy recently asked me if I could post the following job for his company. Gruen, Gruen, and Associates in Chicago is looking for someone to work in a real estate market analysis/economic consulting role at what sounds to me to be either an Analyst or Associate level position. If you don't know the firm, they're a pretty established player in the real estate consulting industry. The posting is at the end of this e-mail.

3. In addition to teaching Argus, I also teach a non-credit class on Excel modeling at New York University. It's a good crash course in how to use Excel to build cash flow statements. If you're interested in taking my Argus class, but you want a little more practice with Excel before you take the plunge, I strongly suggest taking my Excel class at NYU.

The description of the course is:

Real Estate Investment Analysis Models Using Excel

R61.2210/\$295

- Sat. 9 a.m.-5.30 p.m., June 4.
- Wed. 9 a.m.-5.30 p.m., June 15.

Learn how to build financial models for the purpose of acquisition and refinancing of commercial real estate using Excel in this hands-on workshop. Discover how to best organize and present your data so you can analyze real estate investments more efficiently. Topics include annual property operating statement; pro forma; discounted cash flow analysis; and partnership structure models, including preferred returns, IRR look backs, IRR for different partners, and sensitivity analysis.

Prerequisite: Real Estate Investment and Income Analysis/X62.9351 or equivalent and familiarity with the basics of Excel.

To sign up, call 212 998 7171 to register (or visit <http://www.scps.nyu.edu/> for more information).

Job at Gruen Gruen and Associates

Gruen Gruen + Associates (GG+A) is a research-based urban economics, market research, real estate and pre-development services and litigation support consulting firm with offices in downtown San Francisco and the northern Chicago area suburb of Deerfield. The Deerfield office has a research position opening. The individual selected for the position will provide support in the preparation of market and survey research, economic and investment analysis, and fiscal and economic impact analysis for development and redevelopment programs and projects, municipal and regional economic development strategies and land use planning, public policy and public finance issues.

Preference will be given to candidates with training in economics, finance, urban geography or real estate research and proficiency in SPSS and IMPLAN. Research positions require strong analytical, telephone communication and writing skills as well as facility with computer applications including Excel or Lotus.

Please mail cover letter and resume to the attention of Aaron Gruen, Principal, Gruen Gruen + Associates, 1121 Lake Cook Road Suite A, Deerfield, IL 60015.